

NORDIC-AFRICAN BUSINESS SUMMIT 2017

INVESTING IN AFRICA'S TRANSITION: HOW, NOT WHY?

naba | Norwegian-African
Business Association



Norwegian Ministry
of Foreign Affairs

Norfund 

Dear Participants

Akwaaba! Karubuni, Velkommen! On behalf of NABA, our co-hosts Norfund and the Norwegian Ministry of Foreign Affairs, a warm welcome to the 7th Nordic-African Business Summit, the leading Nordic business conference on Africa. A special welcome to H.E. Vice-President Dr. Mahamudu Bawumia of Ghana, who will be giving today's keynote speech.

By gathering distinguished speakers, Minister delegations, Ambassadors and guests from the Nordic and African business communities, we hope that this summit will be a unique opportunity to network across industries, make new business connections between countries, and share valuable experiences.

Today's overall theme is "Investing in Africa's transition: How, not Why?" Africa has seen staggering growth over the last 15 years. It is now the world's second fastest growing region, with the youngest population. The continent will also hold the world's largest workforce by 2040. These transitions will require a committed private sector that can help grow food supply, healthcare services, infrastructure/energy, communication, technology and educational services, among much else. We also want to address the "how" question today. How do you succeed, how do you create good partnership, what are the lessons learnt?

NABA will continue to play our part, proud of our role in bridging Norwegian and African business communities. Our core activities are analysis of current landscape, and advocacy for more, better and safer business collaboration between Norway and Africa. We also regularly host events for our 126 member companies, including investor trips, ambassador breakfasts, member luncheons, seminars and workshops, and of course, today's annual summit.

If you are interested in becoming a member, it is our pleasure to welcome you to the network of members committed to sustainable business and growth. Through our membership in the European Business Council for Africa and the Mediterranean (EBCAM), we can introduce you to more than 4,000 European companies working in African markets.

Don't forget to sign up to meet more than 20 Ambassadors present this afternoon, as well as the opportunity to "meet the experts", taking place from 15:30 - 16:30.

Again, welcome to Oslo - and thank you for coming. We sincerely hope today will be a milestone in your journey.



On behalf of the NABA team and board
Best wishes,

A handwritten signature in black ink, which appears to read "Eivind Fjeldstad".

Eivind Fjeldstad

Managing Director, NABA

*Executive Board Member, European Business
Council for Africa and the Mediterranean (EBCAM)*

Dear Participants,

The Norwegian Ministry of Foreign Affairs is pleased to co-host the seventh annual Nordic-African Business Summit, the main meeting place between Nordic and African businesses.

The growing membership of the Norwegian-African Business Association, from 15 founders in 2012 to 126 active members today, reflects a development that the Norwegian Government wholeheartedly welcomes: Africa is increasingly open for business.

The private sector generates nine out of ten jobs in the developing world. Enabling job creation in Africa is primarily the responsibility of the continent's own governments, but there are areas where Norway can make a valuable contribution. A cornerstone of the Norwegian Government's development policy is to foster job creation in Africa.

Norfund is our most powerful instrument for generating private sector growth in developing countries. Sub-Saharan Africa and least developed countries are priority areas for investments in sectors with significant development effects, which include agriculture, renewable energy and inclusive financial services.

I wish you every success with this year's conference.

Ine Eriksen Søreide

Minister of Foreign Affairs



Norwegian Ministry
of Foreign Affairs

Programme 2017

08:00 – 08:30 Registration, coffee and tea

08:30 – 10:30

PLENARY SESSION PART I

AFRICA IN TRANSITION: CURRENT AND FUTURE OUTLOOK

Welcome remarks

H.E. Ine Eriksen Søreide, Norwegian Minister of Foreign Affairs (tbc)

Keynote speech

H.E. Dr. Mahamudu Bawumia, Vice President of Ghana

Keynote conversation: **from why invest in Africa, to how?**

H.E. Dr. Mahamudu Bawumia, Vice President of Ghana
Mr. Amadou Hott, Vice President, Power, Energy – African Development Bank
Mr. Svein Tore Holsether, CEO & President, Yara International
Moderator: Mr. Mark Eddo, Mark Eddo Media Ltd

Ministers' insight: **keys to successful investments – challenges and opportunities**

H.E. Dr. Okechukwu Enelamah, Minister of Industry, Trade and Investment, Government of Nigeria
H.E. Dr. Sahar Nasr, Minister of Investments, Arab Republic of Egypt
H.E. Mubarak Alfadil al Mahdi, Minister of Investment of the Republic of Sudan
H.E. Esther Mbayo, Minister for the Presidency, Government of Uganda
Moderator: Mr. Mark Eddo, Mark Eddo Media Ltd

Current and future forecast: **Africa's economic outlook**

Ms. Natznet Tesfay, Director Africa Research, IHS Markit

10:30 – 11:00

Networking break

11:00 – 12:30

PLENARY SESSION PART II

INVESTING IN AFRICA'S TRANSITION

Panel discussion: **Africa's transition – what to expect**

Mr. Michael Macharia, CEO, Seven Seas Technologies Group
Mr. Hans Jochum Horn, Investor, Rendeavour
Ms. Natznet Tesfay, Director Africa Research, IHS Markit
Moderator: Mr. Mark Eddo, Mark Eddo Media Ltd

Panel discussion: **Nordic investments in Africa – how we invest?**

Mr. James Mwangi, Executive Director, Dalberg
Mr. Kjell Roland, CEO, Norfund
Dr. Jaakko Kangasniemi, CEO, Finnfund
Mr. Gerth Svensson, Interim CEO, Swedfund
Moderator: Mr. Lanre Akinola, Editor, African Business Magazine

Conversation: **China, Japan, US in Africa – learning from our competitors**

Ms. Aubrey Hruby, Africa Investment Advisor, Senior Fellow, the Africa Center at the Atlantic Council
Ms. Helen Hai, CEO, China – Africa Consulting
Dr. Christopher Marks, MD and Head of Emerging Markets EMEA, Mitsubishi UFJ Financial Group
Moderator: Mr. Lanre Akinola, Editor, African Business Magazine

12:30 – 13:30

Networking lunch

“By invitation” lunch sessions with:

- Multiconsult on solar power development in Africa (by invitation only)
- Seven Seas Technologies Group investor lunch (by invitation only)
- Investment focus on Ghana, organized by Norghis (open for all participants, due to availability)

13:30 – 15:15

PARALLEL SESSIONS

SESSION I

FINANCE

Panel: How are we making successful investments in Africa? What are the lessons learnt?

Mr. Tutu Agyare, Managing Partner, Nubuke Investments
 Dr. Pontus Engstrøm, CEO, MTI Investments
 Mr. Christian V. Bernau, Managing Partner, SPEAR Capital
 Mr. Bright Owusu-Amofah, CEO, Appolonia City, Ghana

Panel: Doing business with African currencies

Mr. Stuart Ponder, Senior Vice-President EMEA Global Payments Division INTL FCStone
 Ms. Gaimin Nonyane, Head, Economic Research, Ecobank
 Moderator: Mr. Lanre Akinola, Editor, African Business magazine

SESSION II

ENERGY

Panel: Africa's energy challenges - and the solutions?

H.E. Isaac Musumba, Minister of State for Lands, Housing and Urban Development
 Mr. Amadou Hott, Vice President, Power, Energy – African Development Bank
 Ms. Tas Anvaripour, Partner, Clean Energy, The Abraaj Group
 Dr. Mark Davis, Head of Clean Energy, Norfund

Mr. Al Cook, Senior Vice President, Statoil

Moderator: Ms. Mari Sofie Furu, Senior Advisor/Energy Economist, Multiconsult

Panel: The new business models that will generate power

Mr. Raymond Carlsen, CEO, Scatec Solar
 Mr. Chad Larson, Co-founder, M-KOPA Solar
 Mr. Georges Beukering, Head Investor Relations and Business Development, Climate Investor One
 Mr. Ivar Slengesol, Director of Lending - Industry and Renewable Energy, Export Credit Norway
 Prince Randy Koussou A. Sogan, Chairman, Black Lion Holdings

Moderator: Ms. Hanna C. Wirschke, Head of Communication Operations, Technology & Partner-Operated Licenses (OTP), DPI – Statoil

SESSION III

TECHNOLOGY

CEO Panel: Investing in technology in Africa - how?

Mr. Michael Macharia, CEO, Seven Seas Technologies Group
 Mr. Eric Osiakwan, Managing Partner, Chanzo Capital
 Mr. Herman Chinery-Hesse, Chairman, SOFTtribe (tbc)
 Mr. Thomas Bech Pettersen, CTO, Computas AS

Moderator: Mr. Alisdair Munro, Director of Knowledge and Technology, Virke

Conversation: New technologies changing the landscape? How will blockchain change how we are doing business in Africa?

Mr. Finn Erik Kolnes, Strategy, Financial Services, Accenture
 Ms. Juulia Laakso, Regional Market Access Manager, Ferratum Group
 Mr. Wilfried Pimenta, Business Development Director, IOTA Foundation

Moderator: Ms. Cathrine G. Jahnsen, Executive Program Manager, Virke

15:15 – 15:30

Networking coffee & tea

15:30 – 16:30

SPEED MEETINGS

Speed meetings with Ambassadors: Sign up for speed meetings with the 20+ Ambassadors present.
Meet the experts: Our panel of experts are ready to meet you.

Egypt investor roundtable: Opportunities in Egypt – presented by Egypt's Minister of Investment.

Investor/pitch session by Katapult Accelerator and Nordic Impact: Join our first ever session where you can listen to investment pitches with comments from seasoned investors.

17:00 – 18:30

Conference reception

Transport to the Oslo City Hall will leave from outside the main entrance of the hotel at 16:45.

PLENARY SESSIONS

PART I Africa in Transition: Current and Future Outlook



H.E. Dr. Mahamudu Bawumia
Vice President of Ghana

His Excellency Dr. Mahamudu Bawumia was sworn in as Vice President of the Republic of Ghana in January 2017. Dr. Bawumia is an internationally renowned economist and banker; before entering politics, he served as a consultant and advisor to several institutions including the Economic Commission of Africa, the Central Bank of Sierra Leone and as Resident Representative of the African

Development Bank for Zimbabwe. Dr. Bawumia served as the Deputy Governor of the Bank of Ghana from 2006 to 2008. He holds a PhD in Economics from Simon Fraser University.



H.E. Ine Eriksen Sørreide (tbc)
Norwegian Minister of Foreign Affairs

Her Excellency Ine Marie Eriksen Sørreide is a Norwegian politician and since October 2017 was appointed as the new Minister of Foreign Affairs. For the 4 years prior to this appointment, Ms. Sørreide was the Minister of Defence. She has held several high-level positions including serving as Chairperson for both the Standing Committee on Foreign Affairs and Defence, and the Enlarged

Foreign Affairs Committee. Ms. Sørreide received her MA in law from the University of Tromsø.



Mr. Svein Tore Holsether
CEO & President, Yara International

Mr. Svein Tore Holsether is the President and CEO of Yara International. Prior to this, Mr. Holsether held the position as President and CEO of Sapa AS. He has also worked for Orkla and Elkem ASA in various positions. He holds a BSc in Finance and Management from the University of Utah.



Mr. Amadou Hott
Vice President, Power, Energy – African Development Bank

Mr. Amadou Hott is the Vice President for Power, Energy, Climate and Green Growth at the African Development Bank. Mr. Hott has 15 years of experience as an investment banker and has advised on transactions with a focus on Africa. He has served as CEO of FONSI (Sovereign Wealth Fund of Senegal for Strategic Investments), CEO and founder of AfribrIDGE Capital and as CEO of Dangote Capital. He holds an MA in Economy and Finance from Sorbonne University and was an exchange student in the MA programme in Financial Mathematics at New York University.



H.E. Dr. Sahar Nasr
Minister of Investments, Arab Republic of Egypt

Her Excellency Dr. Sahar Nasr is the Minister of Investment and International Cooperation for the Arab Republic of Egypt. Dr. Nasr also serves as Governor of Egypt to the World Bank, the European Bank for Reconstruction and Development, Arab Bank for Economic Development in Africa, and Asian Infrastructure Investment Bank. Her Excellency was granted the 2015 prize of the Most Influential Woman in the Arab economic sector. She is a Professor of Economics at the American University in Cairo and a lecturer at several Egyptian and foreign universities.



H.E. Dr. Okechukwu Enelamah
Minister of Industry, Trade and Investment, Republic of Nigeria

His Excellency Dr. Okechukwu Enelamah is the Minister of Industry, Trade and Investment of the Republic of Nigeria. Prior to taking office in November 2015, he served as the CEO of Africa Capital Alliance (ACA), an investment and financial advisory firm which he co-founded in 1998. ACA has now grown

to be recognized as a leading private equity firm in West Africa. Dr. Enelamah has over 27 years of private sector experience working with finance, consulting, auditing and private equity. He holds a MBBS from the University of Nigeria and an MBA from Harvard Business School.



H.E. Mubarak Al-Fadil
Minister of Investment, Republic of the Sudan

His Excellency Mubarak Al-Fadil is the current Minister of Investment of the Republic of the Sudan. Prior to his appointment, H.E. Al-Fadil was an Economist and prominent Politician and was the Chairman of the National Umma Party. He was assigned to several important political and executive positions in the Democratic Government of Sudan during the period 1986-1989. During these years he was appointed as Minister of Industry, Trade and Interior. He received his college degree from universities in the UK and Germany, majoring in political science.



H.E. Esther Mbayo
Minister for the Presidency, Government of Uganda

Her Excellency Esther Mbulakubuza Mbayo is the Minister for the Presidency of the Republic of Uganda. She also serves in the Parliament of Uganda, as the Luuka District Women's Representative. An accountant by profession, Ms. Mbayo has had extensive work experience in accounting and finance until her election into the Ugandan parliament in 2016 and subsequent appointment to the cabinet. She holds a B.Com. with specialization in accounting from Makerere University and also holds a certificate awarded by the Institute of Chartered Secretaries and Administrators (UK).



MODERATOR

Mr. Mark Eddo
Mark Eddo Media Ltd

Mr. Mark Eddo is the CEO of Mark Eddo Media, a UK based media and communications company that concentrates on the emerging markets of West Africa. Mr. Eddo's career in international news media spans 15 years and three continents. His experience includes working as the Business and Economics Senior Correspondent for ITV News in London and as a presenter and reporter for the BBC, where he regularly hosted the World Business Report on BBC World. He also presented on MSNBC's technology program 'The Site', in San Francisco and ZDTV's Big Thinkers.



Ms. Natznet Tesfay
Director Africa Research, IHS Markit

Ms. Natznet Tesfay is the Director of Africa Analysis for IHS Markit's Economics and Country Risk business unit. Ms. Tesfay advises on market entry and risk management strategies and supports African governments to leverage their resource potential for diversification and economic growth. She previously advised governments in East Africa on the development of free trade zones, foreign policy and the mining sector. Ms. Tesfay was named a Young Global Leader by the World Economic Forum in 2017. She holds an MSc in Urbanisation and Development from LSE and a BA in Government from Harvard University.

PART II Investing in Africa's Transition



Mr. Michael Macharia *CEO, Seven Seas Technologies Group*

Mr. Michael Macharia is the founder and Group CEO of Seven Seas Technologies (SST) Group. Mr. Macharia has served as the founding curator for the Kenya Chapter of the World Economic Forum and is the Chairman of the Kenya Information Technology & Outsourcing Society, the ICT Sector Committee Chairman for the Kenya Private Sector Alliance and champions the

KEPSA SME Scale-Up initiative. He is a qualified Chartered Accountant and has recently concluded his Global Leadership and Public Policy executive training at the Harvard Kennedy School.



Mr. Hans Jochum Horn *Investor, Rendeavour*

Mr. Hans Jochum Horn has worked in emerging markets for 25 years, primarily Russia/CIS and Africa. Mr. Horn is an investor in Rendeavour and is also a director in subsidiary boards of the operating companies in Kenya, DRC and Ghana. Mr. Horn has been heavily involved in managing relationship with local communities and governments as well as strategic review of new

projects and countries/markets. He holds an MA in Accounting and Auditing from the Norwegian School of Economics, as well as an MBA from the University of Mannheim, Germany.



Ms. Natznet Tesfay *Director Africa Research, IHS Markit*

Please find biography on opposite page.



MODERATOR

Mr. Mark Eddo *Mark Eddo Media Ltd*

Please find biography on opposite page.



Mr. James Mwangi *Executive Director, Dalberg*

Mr. James Mwangi is the Executive Director of the Dalberg Group. Mr. Mwangi's clients have included heads of state and senior leaders of multilateral organizations and foundations. He has previously worked at McKinsey & Company and currently serves on the African Leadership Institute's board. He is also a 2009 Archbishop Tutu Leadership Fellow, a

2013 Young Global Leader of the World Economic Forum and serves on the Program Advisory Committee of the Clinton Global Initiative. He holds a BA in Economics from Harvard University.



Mr. Kjell Roland *CEO, Norfund*

Mr. Kjell Roland is the CEO of Norfund, a Development Finance Institution with the mandate to invest in profitable and sustainable enterprises in a number of the world's poorest and most high-risk countries. Before joining Norfund in 2006, Mr. Roland spent two decades working as partner and CEO of the consultancy firm ECON Management AS and ECON Analysis,

having co-founded ECON in 1986. He holds an MSc from the University of Oslo and has been a visiting scholar at the Department of Economics and the Department of Operations Research at Stanford University.



Dr. Jaakko Kangasniemi *CEO, Finnfund*

Dr. Jaakko Kangasniemi is the CEO of Finnfund. Prior to his appointment, Dr. Kangasniemi served as Economic Advisor for the Finnish Foreign Ministry's Department for International Development Cooperation, and has also worked as an economist for the World Bank. He holds a PhD in Economics and an MBA in Finance, and is specialized in developing countries.



Mr. Gerth Svensson *Interim CEO, Swedfund*

Mr. Gerth Svensson is the Acting CEO of Swedfund. Mr. Svensson is also the owner of AlbaBlue Consulting, which focuses on management consulting, interim management and board assignments in financial as well as non-financial companies. He has also held several senior positions within the SEB Group and in the global accounting & consulting firm Andersen. He

holds an Executive MBA from Stockholm School of Economics/Stanford Business School and BSc Business Administration and Economics from Jönköping International Business School.



MODERATOR

Mr. Lanre Akinola *Editor, African Business Magazine*

Mr. Lanre Akinola is the Editor of African Business Magazine, focused on analysis of the policy and the business environment across the continent. Mr. Akinola has worked with the World Economic Forum, Rockefeller

Foundation, OECD, Bloomberg TV, and BBC. He holds a BA in politics from the School of Oriental and African Studies, University of London.



Ms. Aubrey Hruby *Africa Investment Advisor, Senior Fellow, the Africa Center at the Atlantic Council*

Ms. Aubrey Hruby is a Senior Fellow at the Africa Center at the Atlantic Council. Ms. Hruby has served as Managing Director of the Whitaker Group, an Africa-focused corporate strategy and investment advisory firm. She has created and implemented investment strategies for Fortune 500

companies on the African continent, and has help create innovative public-private partnerships in several sectors. Ms. Hruby holds an Executive MBA from the Wharton School at the University of Pennsylvania and an MA from the School of Foreign Service at Georgetown University.



Ms. Helen Hai *CEO, China - Africa Consulting*

Ms. Helen Hai is CEO of China Africa Consulting, and the former Vice President and General Manager of overseas investment for Huajian Group. Ms. Hai was trained as an Actuary in the United Kingdom and previously served as Vice President and Chief Actuary for Zurich Financial Services in China. She has an MBA from INSEAD and Tsinghua University.



Dr. Christopher Marks *Managing Director and Head of Emerging Markets, EMEA, Mitsubishi UFJ Financial Group*

Dr. Christopher Marks is Managing Director, Head of Emerging Markets, Corporate Banking EMEA at MUFG and is responsible for leading MUFG's emerging markets strategy. Dr. Marks previously served as a Senior Advisor at the African Development Bank in Abidjan and was the Global Head of

Debt Capital Markets at BNP Paribas in London. He has worked with and advised numerous governments and public institutions, including Poland's Ministry of Finance, the IMF, World Bank and the OECD. He holds a PhD from Princeton University, D.E.A. Institut d'Etudes Politiques de Paris and an MA from Johns Hopkins SAIS.

PARALLEL SESSIONS

SESSION I Finance



Mr. Tutu Agyare
Managing Partner, Nubuke Investments

Mr. Tutu Agyare is the Managing Partner of Nubuke Investments, an investment and advisory business. He has over 25 years of experience in proprietary trading, investment banking, derivatives trading and business management. Mr. Agyare managed an emerging markets-focused proprietary portfolio from 1993 to 2007, including running the top ranked Institutional Investor emerging markets business for five out of the last six years from 2001 to 2007. He was head of Europe, Middle East and Africa (EMEA) for UBS Investment Bank from 2001 to 2007. He holds a BSc (Hons) from the University of Ghana.



Dr. Pontus Engström
CEO, MTI Investments

Dr. Pontus Engström is the CEO of MTI Investment, an East African/Nordic investment company. He has over 15 years of portfolio investment and consulting experience from firms such as Credit Suisse, DnB, and Boston Consulting Group. Dr. Engström has experience in financing of entrepreneurship and human resource management. He is an Associate Professor at NLA University and an Affiliated Researcher and Lecturer at Stockholm School of Economics. He holds a PhD from the University of Agder and an MSc in International Business and Finance from Stockholm School of Economics.



Mr. Christian V. Bernau
Managing Partner, SPEAR Capital

Mr. Christian Bernau is the founding partner of SPEAR Capital. Mr. Bernau's working experience includes more than 20 years from the Finance, Telecom, Media and the Consumer sectors. He has extensive management experience, including 9 years with Telenor ASA in the telecom and media sector where he also held the position as Director of Investor Relations.

Mr. Bernau holds degrees from the Norwegian School of Economics (NHH), Bergen and Old Dominion University in Virginia, USA.



Mr. Bright Owusu-Amofah
CEO, Appolonia City, Ghana

Mr. Bright Owusu-Amofah is the CEO of Appolonia City at Rendeavour. Mr. Owusu-Amofah was previously a Senior Analyst at Black Star Advisors and has worked in various roles in investment banking and in the financial services sector, including as an Accounts Manager at Barclaycard in the UK. He holds an MSc in Finance from the University of Lincoln (UK) and is a member of the Association of Certified Chartered Accountants (ACCA), where he is currently working towards obtaining final certification. He has also completed the Harvard Business School's Real Estate Management Program.



Mr. Stuart Ponder
Senior Vice-President EMEA Global Payments Division INTL FCStone

Mr. Stuart Ponder is the Senior Vice-President EMEA Global Payments Division at INTL FCStone Ltd and is responsible for maintaining relationships with clients, banks and regulatory authorities in a number of Sub-Saharan countries. Mr. Ponder has 40 years of experience doing business in Africa, working in financial services, capital equipment supply and capacity building. He was previously a Director of Crown Agents Bank, leading the development of banking relationships in Africa and working with public and private sector development partners. He holds an LLB from the University of Sheffield.



Ms. Gaimin Nonyane
Head, Economic Research, Ecobank

Ms. Gaimin Nonyane is Head of Economic Research at Ecobank Group, focusing on macroeconomic dynamics in Africa, fixed income and currencies. She previously headed the Sub-Saharan Africa desk on macroeconomic and political research at Dun & Bradstreet (D&B) UK Limited. Ms. Nonyane was one of 21 Research Fellows under the Overseas Development Institute (ODI) Fellowship scheme, which places young career economists at mid-management level in developing countries. She holds a MSc in International Economics and Policy from the University of Surrey and a BA (Hons) in Economic Studies with Law.



MODERATOR

Mr. Lanre Akinola
Editor, African Business Magazine

Please find biography on page 7.

SESSION II Energy



H.E. Isaac Musumba
Minister of State for Lands, Housing and Urban Development

His Excellency Isaac Musumba is the Minister of State for Lands, Housing and Urban Development in Uganda. From June 2006 until May 2011, he served as the State Minister for Regional Foreign Affairs. He was an elected Member of Parliament from 1996 to 2011. H.E. Musumba has served as the chairman of the Uganda Registration Service Bureau (URSB), and Regional (East African) Cooperation Minister. He holds a BA in Law from Makerere University, and a MA in Tax Law from University of London (QMC).



Mr. Amadou Hott
Vice President, Power, Energy – African Development Bank

Please find biography on page 6.



Ms. Tas Anvaripour
Partner, Clean Energy, The Abraaj Group

Ms. Tas Anvaripour is a Partner in the Clean Energy Team at the Abraaj Group. Prior to joining Abraaj, Ms. Anvaripour was the Chairperson at THEMIS, a project development and transaction advisory company focusing on economic, industrial, and social infrastructure projects in the transitioning countries of Sub-Saharan Africa. She has experience as the CEO of Africa50 and Director of Business Development at the African Development Bank. She holds a BSc in Finance from Ankara University in Turkey and an MA in Economics and Policy Management from Columbia University, United States.



Dr. Mark Davis
Head of Clean Energy, Norfund

Dr. Mark Davis is the Head of the Clean Energy department in Norfund, the Norwegian Investment Fund for Developing Countries. Prior to joining Norfund, Dr. Davis was a consultant at ECON Analysis, working primarily on energy-related assignments in developing countries. He has held several directorships, and holds a PhD in Energy Economics from the University of Sussex, UK.



Mr. Al Cook
Senior Vice President, Statoil

Mr. Al Cook is Senior Vice President for Operations Technology and Partner Operated Licenses in Statoil's international division. Mr. Cook joined Statoil from BP, where he was Chief of Staff to the CEO. From 2009 to 2014 he worked as BP's Vice President for the development of the Shah Deniz field in Azerbaijan and the construction of the Southern Gas Corridor. He has also acted as President for BP Vietnam. He holds an MA in Natural Sciences from St. John's College, Cambridge University and in 2005 completed the International Executive Programme at INSEAD.



MODERATOR

Ms. Mari Sofie Furu
Senior Advisor/Energy Economist, Multiconsult

Ms. Mari Sofie Furu is Senior Advisor/Energy Economist at Multiconsult. Prior to this, she worked as Energy Counsellor at the Royal Norwegian Embassy in Maputo, Mozambique and was responsible for the Norwegian development cooperation in Mozambique in the area of energy. Ms. Furu has also worked for several years with private sector development in Norad and the United Nations. She holds an MBA from the Norwegian School of Economics.



Mr. Raymond Carlsen
CEO, Scatec Solar

Mr. Raymond Carlsen serves as the CEO of Scatec Solar AS. Mr. Carlsen has more than 20 years of industrial experience from various top management positions within the Aker Group and former Kvaerner ASA. Prior to becoming a partner of Aker ASA, he was Executive Vice President of Aker Solutions ASA, with responsibility for Aker Solutions' subsea business with operations in more than 15 countries and more than USD 2 billion in revenue. He holds an MSc from the Florida Institute of Technology, USA.



Mr. Chad Larson
Co-founder, M-KOPA Solar

Mr. Chad Larson is the co-founder and Chief Credit Officer of M-KOPA Solar. M-KOPA has been recognised by Fortune Magazine as one of the Top 50 Companies Changing the World; and has previously won the Bloomberg Pioneer Award and the FT/IFC Excellence in Sustainable Finance Award. Mr. Larson previously served as the CFO of Mecene Investment, the fund manager of the Africap Microfinance Investment Fund in Johannesburg. He is a CFA charterholder and has an MBA with distinction from Oxford University, as well as 10 years of investment banking experience at Bank of America.



Mr. Georges Beukering
Head Investor Relations and Business Development, Climate Investor One

Mr. Georges Beukering is the Head of Investor Relations and Business Development at Climate Investor One. Mr. Beukering's areas of expertise include renewable energy, sustainable forestry, energy efficiency and biodiversity protection. He previously worked as Senior Investment Officer at FMO and has held various positions at Rabobank International, Fuji Bank, ABN Amro and the Dutch Ministry of Finance. He holds an MSc in Applied Mathematics from the University of Twente and an MSc in International Economics & Business Studies from the Erasmus University Rotterdam.



Mr. Ivar Slengesol
Director of Lending - Industry and Renewable Energy, Export Credit Norway

Mr. Ivar Slengesol is the Director of Lending - Industry and Renewable Energy at Export Credit Norway. Mr. Slengesol has several years of experience within development of wind power at Shell and Ocean Wind, and has held various positions at the World Bank. He has worked with global parliamentary relations, media relations and research projects within economics, politics and energy issues. He previously served as Executive Vice President and Business Development Director at Eksportfinans. He holds an MBA from IMD International in Lausanne, Switzerland and an MA from Johns Hopkins SAIS.



Prince Randy Koussou Alam-Sogan
Chairman, Black Lion Holdings

Prince Randy Koussou Alam-Sogan is the Chairman & Chief Investment Strategist of the Black Lion Holding Group, which specialises in project finance, large investment ventures and impact investments. Black Lion is currently active in 30 African countries and manages over 200 investment deals and assets. Prince Randy has featured on Forbes Africa as the \$100 Million Man and made several appearances on Channel France 24, RFI, Le Monde. He regularly takes part in various forums and conferences discussing major African issues in geo-strategy, political climate, socio-economic growth and investments.



MODERATOR

Ms. Hanna C. Wirschke
Head of Communication Operations, Technology & Partner-Operated Licenses (OTP), DPI - Statoil

Ms. Hanna C. Wirschke is the Head of Communication Operations, Technology & Partner-Operated Licenses, DPI for Statoil. Ms. Wirschke has previously worked as Senior Political Analyst for Statoil for the region of Sub-Saharan Africa, focusing on Global Strategy and Business Development. She has also worked as Financial and Political Risk analyst for the AKE Group in the United Kingdom. She holds an MA in International Peace and Security Studies from King's College London.

SESSION III Technology



Mr. Michael Macharia
CEO, Seven Seas Technology Group

Please find biography on page 7.



Mr. Eric Osiakwan
Managing Partner, Chanzo Capital

Mr. Eric Osiakwan is the Managing Partner at Chanzo Capital. Mr. Osiakwan has 15 years of experience in ICT leadership and has worked in 32 African countries setting up ISPs, ISPs, IXPs and high-tech startups. He co-founded Angel Africa List and Angel Fair Africa and serves on several boards in Ghana and internationally. Mr. Osiakwan was part of the team that built the TEAMS submarine cable in East Africa and has worked as an ICT Consultant for the World Bank, Soros Foundations, UNDP, USAID, as well as African governments and private firms. He is a TED, Stanford, MIT and Harvard Fellow.



Mr. Thomas Bech Pettersen
Chief Technology Officer, Computas AS

Mr. Thomas Bech Pettersen is the Chief technology officer at Computas AS, an IT solution house based in Norway. He is an experienced information system architect and knowledge management specialist with an emphasis on active business process management systems. From 1995 to 2007, he was the Chief Architect at Computas AS. He holds an MSc in Software

Engineering-Knowledge Based Systems from The Norwegian University of Science and Technology (NTNU).



Mr. Herman Chinery-Hesse (tbc)
Chairman, SOFTtribe

Mr. Herman Kojo Chinery-Hesse, described by BBC as Africa's Bill Gates, is the chairman and co-founder of SOFTtribe Limited (one of the best-known software houses in West Africa). Mr. Chinery-Hesse is a software engineer by profession. He holds several directorships and is an Assessor of the Commercial Court, Ghana. He has won several personal awards including

Outstanding Ghanaian Professional from the GPA Awards (UK), as well as the Distinguished Alumnus Award from the Texas State Alumni Association and Texas State University-San Marcos (USA) - the only African recipient of the award.



MODERATOR

Mr. Alisdair Munro
Director of Knowledge and Technology, Virke

Mr. Alisdair Munro is the Director of Knowledge and Technology at Virke, the Enterprise Federation of Norway, which organises and represents over 20 000 businesses with more than 225 000 employees in Norway.

Mr. Munro is also an Advisory Board Member at Stiftelsen Teknologiformidling. He holds a BA (Hons) in Business Studies from the University of Stirling.



Mr. Finn Erik Kolnes
Senior Manager, Accenture Strategy

Mr. Finn-Erik Kolnes is the Senior Manager of Business Strategy and leads the financial inclusion strategies for Accenture Development Partnerships. Mr. Kolnes has extensive experience in strategy consulting and is lead role in several studies related to how financial institutions can strengthen their business and operating models to support financial inclusion. Before joining Accenture Strategy, Mr. Kolnes was a fixed income analyst for the Norwegian Sovereign Wealth Fund. He holds an MA in Applied Mathematics from the Norwegian University of Science and Technology (NTNU).



Ms. Juulia Laakso
Regional Market Access Manager, Ferratum Group

Ms. Juulia Laakso is the Regional Market Access Manager for Africa at Ferratum Group. Prior to joining Ferratum, Ms. Laakso served as a Relationship Manager for Chase Bank Kenya Ltd. She has experience in planning, piloting and supporting market entry strategies for businesses in East Africa and Scandinavia. Ms. Laakso is an alumnus of the Turku School of Economics, Finland where she gained her MA in International Business.



Mr. Wilfried Pimenta
Business Development Director, IOTA Foundation

Mr. Wilfried Pimenta is the Business Development Director at IOTA Foundation. He is also an entrepreneur, former management consultant and corporate strategy /M&A/ business development professional with extensive experience working internationally at the forefront of emerging technologies. Mr. Pimenta is also CEO at Alpha Venturi, an Oslo-based

strategic innovation and startup venture launchpad. He holds a Global Executive MBA from INSEAD and an international double MSc engineering degree from Ecole Centrale de Lyon, France and NTNU, Norway.



MODERATOR

Ms. Cathrine G. Jahnsen
Executive Program Manager, Virke

Ms. Cathrine G. Jahnsen is the Executive Programme Manager at Virke, the Enterprise Federation of Norway. Ms. Jahnsen works with trade promoting work aimed at increasing export from developing countries to Norway and Scandinavia, including private sector development programmes and business delegations accompanying official and state visits. Her experience also includes working in retail as a purchasing manager within several consumer sectors. She has completed the Green Growth MA programme at the Norwegian Business School and holds an MA in Business and Marketing from the same institution.



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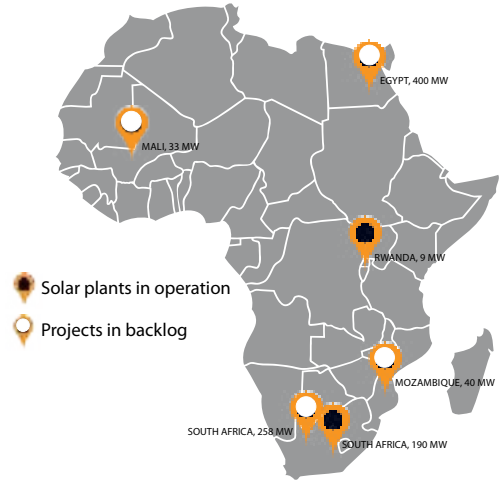
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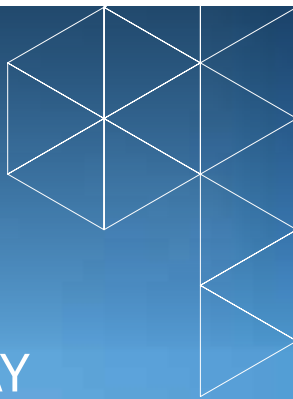
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Departure by 16:45

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